

"Our greatest weakness lies in giving up. The most certain way to succeed is always to try just one more time"



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### Company Information

**BOARD OF DIRECTORS:** Dr. Mrs. Niloufer Qasim Mahdi Chairperson/Non-Executive Director Chief Executive Officer

Sved Shahid Ali Sved Sheharvar Ali Mr. Imran Azim Mr. Munir Karim Bana Mr. Saulat Said

Non-Executive Director Muhammad Shafique Anjum Non-Executive Director Dr. Salman Faridi Independent Director

Non-Executive Director

Non-Executive Director

Non-Executive Director

IS Bank Limited

AUDIT COMMITTEE: Dr. Salman Faridi Chairman/Member

> Syed Sheharyar Ali Member Mr. Imran Azim Member Mr. Munir K. Bana Member Rana Shakeel Shaukat Secretary

**CHIEF ACCOUNTANTS:** Mr. Sajjad Haider Khan Modaraba

> Mr. Muhammad Zubair Modaraba Company

COMPANY SECRETARY: Rana Shakeel Shaukat

EXTERNAL AUDITORS: Kreston Hyder Bhimji & Co Chartered Accountants

**EXTERNAL AUDITORS OF** KPMG Taseer Hadi & Co. Chartered Accountants

MODARABA COMPANY:

LEGAL ADVISORS: Advocates Salim & Baig

**CORPORATE ADVISORS:** Cornelius, Lane & Mufti - Advocates

SHARIAH ADVISOR: Mufti Muhammad laved Hassan

Askari Bank Limited MCB Bank Limited Bank Alfalah Limited MCB Islamic Bank Ltd

Allied Bank Limited

BankIslami Pakistan Limited Meezan Bank Limited Bank Al Habib Limited National Bank Limited Dubai Islamic Bank Limited Soneri Bank Limited Habib Bank Limited United Bank Limited

Habib Metropolitan Bank Limited

Faysal Bank Limited

REGISTERED OFFICE/ 72-B, Industrial Area, Kot Lakhpat, Lahore. PLACE OF BUSINESS:

Tel: 042-35830881, 35156567 & 35122296

Fax: 042-35114127 & 35215825 E-mail: info@treetonline.com Website: www.ftmm.com.pk

SHARES REGISTRAR: Corplink (Private ) Limited

Winges Arcade, 1-K, Commercial Model Town, Lahore

PACKAGING SOLUTIONS Kacha Tiba Rohi Nala, 22-KM - CORRUGATION: Ferozepur Road, Lahore

SOAP PLANT: Ghakkar 80 KM, G.T. Road,

Ghakkar Mandi, Gujranwala

BATTERY PROJECT: Faisalabad Industrial City, (FIEDMC) M-3,

Motorway, Faisalabad

BANKERS:

### Directors' Review

Board of Directors of Treet Holdings Limited (THL), the Management Company of First Treet Manufacturing Modaraba (FTMM), is pleased present financial statements (limited reviewed by the statutory auditors) for the 1st half ending on December 31, 2018.

### Financial Results

Rs. in 000'	2018-2019	2017-2018
Net Sales	2,011,439	1,282,299
Gross Profit / (Loss)	(457,796)	194,892
Net Profit	(1,020,009)	77,207
Profit/(Loss) per Certificate	(5.21)	0.39
Transfer to Statutory Reserve	Nil	Nil
Book Value per Certificate	15.54	23.02

Sales performance (in % change) is described below:

	Rs. in 000	Corrugation	Soap	Battery	Total
	(net)	2018-2019			
Sales		913,308	489,362	598,272	2,000,942
Intra Segment Sale		10,497	-	-	10,497
Sale including (intra segment)		923,805	489,362	598,272	2,011,439

	Rs. in 000	Corrugation	Soap	Battery	Total
	(net)				
Sales		874,060	400,834	-	1,274,894
Intra Segment Sale		7,405	-	-	7,405
Sale including (intra segment)		881,465	400,834	=	1,282,299
Sales Growth (%)		4.80%	22.09%	-	56.86%

- Soaps sales volumes are increased but margins are decreased due to price rationalization;
- Corrugation maintained its volumes but margins are decreased due to escalation in raw material prices and time-lag impact on pass through impact;
- Battery business started picking up and sales volumes are taking momentum. Efforts are being made to develop export markets through new product development and market development;
- Other factors that has resulted in decline of net profits are financial charges on borrowings and transportation costs;

### Financial Plan

Your Modaraba Company has planned to spin off the battery segment from to a separate Company (Treet Battery Limited) under scheme of arrangements. Execution of demerger plan will be communicated to the certificate holders from time to time.

### Acknowledgement

The Board would like to take this opportunity to express gratitude and thanks to our valuable customers for their patronage and support, the Securities and Exchange Commission of Pakistan, the Pakistan Exchange Limited and Modaraba Association of Pakistan for their continuous support and guidance.

Special thanks to our certificate holders for the trust and confidence reposed in us.

For and on behalf of the Board

Syed Shahid Ali
Chief Executive Officer

Thomas

February 26, 2019 LAHORE

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

### Introduction

We have reviewed the accompanying condensed interim balance sheet of FIRST TREET MANUFACTURING MODARABA ("the Modaraba") as at December 31, 2018 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the condensed interim financial information for the half year then ended (herein after referred to as the "condensed interim financial information").

Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarters ended December 31, 2018 and December 31, 2017 have not been reviewed and we do not express a conclusion on them as we are required to review only the cumulative figures for the half year ended December 31, 2018.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

LAHORE: FEBRUARY 26, 2019 KRESTON HYDER BHIMJI & CO CHARTERED ACCOUNTANTS ENGAGEMENT PARTNER – SYED AFTAB HAMEED, FCA

Knoslan Hydro Blings &



# Condensed Interim Balance Sheet (Un-Audited) As at December 31, 2018

	Note	(Un-audited) 31 December 2018	(Audited) 30 June 2018
ASSETS	Note	Rupee	s in '000'
Non-current assets			
Property, plant and equipment	5	8,309,775	8,436,604
Long term advances	6	1,044	2,224
Long term deposits		13,249	13,249
		8,324,068	8,452,077
Current assets			
Stores and spares		87,639	77,657
Stock in trade	7	2,030,173	1,258,783
Trade debtors		747,372	572,366
Advances, deposits, prepayments and other receivables  Tax refunds due from the Government		346,417 1,078,012	375,808 848,536
Cash and bank balances		1,078,012	589,898
Cash and bank balances		4,445,874	3,723,048
Non current assets held for sale			44,240
Total current assets		4,445,874	3,767,288
Total assets		12,769,942	12,219,365
Equity and liabilities Certificate capital and reserves			
Authorized certificate capital		4,500,000	4,500,000
Issued, subscribed and paid up certificate capital		1,956,000	1,956,000
Statutory reserve		511,941	511,941
Certificate premium		1,952,870	1,952,870
Surplus on revaluation of property, plant & equipment		21,723	26,989
Accumulated loss		(1,393,952)	(379,209)
Certificate holders' equity		3,048,582	4,068,591
Non-current liabilities			
Long term liability against purchase of land		-	=
Current liabilities			
Current maturity of liability against purchase of land	5.1.1	28,213	56,426
Retention money payable		38,664	51,406
Short term borrowings	8	9,416,781	7,742,526
Trade and other payables	9	177,344	280,081
Accrued profit on secured borrowings		60,358 9,721,360	20,335 8,150,774
		3,721,300	0,130,774
Contingencies and commitments	11		
Total equity & liabilities			12,219,365

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

**LAHORE**February 26, 2019

**Syed Shahid Ali** Chief Executive Officer Amir Zia Group Chief financial officer

# Condensed Interim Profit And Loss Account (Un-Audited) For the half year ended December 31, 2018

		For the hal	f year ended	For the qu	arter ended
		31 December	31 December	31 December	31 December
		2018	2017	2018	2017
	Note	Rupees in '000'		Rupee	s in '000'
Sales - net		2,011,439	1,282,299	986,918	593,373
Cost of goods sold	12	(2,469,235)	(1,087,407)	(1,302,481)	(515,018)
Gross (loss) / profit		(457,796)	194,892	(315,563)	78,355
Operating expenses					
Administrative and general		(271,199)	(11,520)	(256,874)	(4,866)
Distribution		(224,989)	(86,584)	(129,211)	(35,308)
		(496,188)	(98,104)	(386,085)	(40,174)
Operating (loss) / profit		(953,984)	96,788	(701,648)	38,181
Finance cost	13	(127,068)	(24,529)	(73,966)	(20,903)
Other income		61,043	4,948	4,138	3,907
Net (loss) / profit for the period		(1,020,009)	77,207	(771,476)	21,185
(Loss) / earnings per modaraba -certifi	cate basic				
and diluted - Rupees		(5.21)	0.39	(3.94)	0.11

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

LAHORE February 26, 2019

Syed Shahid Ali Chief Executive Officer Group Chief financial officer

# Condensed Interim Statement of Comprehensive Income (Un-audited) For the half year ended December 31, 2018

	For the ha	lf year ended	For the quarter ended		
	31 December	<b>31 December</b> 31 December		31 December	
	2018	2017	2018	2017	
	Rupee	s in '000'	Rupees in '000'		
(Loss) / profit for the period	(1,020,009) 77,207		(771,476)	21,185	
Other comprehensive income	_	=	_	=	
·					
Total comprehensive (loss) / income for the period	(1,020,009)	77,207	(771,476)	21,185	

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

**LAHORE** February 26, 2019 **Syed Shahid Ali** Chief Executive Officer Amir Zia
Group Chief financial officer

# Condensed Interim Cash Flow Statement (Un-Audited) For the half year ended December 31, 2018

	31 December 2018	31 December 2017
CASH FLOW FROM OPERATING ACTIVITIES Note	Rupees	in '000'
(Loss) / profit before taxation	(1,020,009)	77,207
Adjustments for non-cash items:	(1,020,009)	//,20/
Depreciation on operating fixed assets	210.680	13,846
Write down in the value of stock in trade	12.541	13,040
Gain on disposal of land classified as held for sale	(20,251)	_
Reversal of excess provision for doubtful debts	(294)	_
Exchange Loss	18.029	115
Finance cost	109,039	24,414
	329,744	38,375
Operating (loss) / profit before working capital changes	(690,265)	115,582
(Increase)/ decrease in current assets:		
Stores and spares	(9,982)	(10,221)
Stock in trade	(783,931)	(359,911)
Trade debtors	(174,712)	14,946
Advances, deposits, prepayments and other receivables	29,391	21,056
Tax refunds due from the government - sales tax adjustable	(198,991)	(173,352)
Increase / (decrease) in current liabilities:	(1,138,225)	(507,482)
Retention money payable	(12,742)	(87,891)
Trade and other payables	(128,618)	1,941
Cash used in operations	(1,969,850)	(477,850)
		, , ,
Finance cost paid	(87,045)	(15,190)
Income tax refunds - net	(30,485)	9,442
Long term advances - net	1,180	1,446
Long term deposits - net	- (2.005.200)	(2,324)
Net cash used in operating activities	(2,086,200)	(484,476)
CASH FLOW FROM INVESTING ACTIVITIES		
Change in operating fixed assets including related long term liability	(30,010)	(30,647)
Capital work in progress incurred	(82,054)	(1,169,144)
Proceeds from disposal of land classified as held for sale	64,491	- (4.400.704)
Net cash used in investing activities	(47,573)	(1,199,791)
CASH FLOW FROM FINANCING ACTIVITIES		
Short term borrowings acquired from banking companies	1,326,640	1,000,000
Borrowings from related party – parent company	347,615	849,150
Profit distributed to certificate holders	1 674 355	(117,042)
Net cash generated from financing activities	1,674,255	1,732,108
Net (decrease) / increase in cash and cash equivalents	(459,518)	47,841 113.647
Cash and cash equivalents at beginning of the period 10 Cash and cash equivalents at end of the period 10	589,074	112,647
Cash and cash equivalents at end of the period 10	129,556	160,488

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

**LAHORE** February 26, 2019 **Syed Shahid Ali** Chief Executive Officer Amir Zia Group Chief financial officer

# Condensed Interim Unconsolidated Statement of Changes in Equity (Un-audited) For the half year ended December 31, 2018

		Capital F	Capital Reserve Revenue Reserve		ie Reserve	
	Certificate Capital	Certificate premium	Statutory Reserve	Revaluation reserve	Accumulated (loss) / Profit	Total
			Rupe	es in '000'		
Balance as at July 01, 2017	1,956,000	1,952,870	511,941	28,371	93,571	4,542,753
Total comprehensive income for the period	-	-	-	-	77,207	77,207
Transactions with owners of the Modaraba - contributions & distributions						
Profit distribution @ 5.98% for the year ended 30 June 2017	-	-	-	-	(117,042)	(117,042)
Surplus transferred to unappropriated profit on account of incremental depreciation charged during the period	-	-	-	(691)	691	-
Balance as at December 31, 2017	1,956,000	1,952,870	511,941	27,680	54,427	4,502,918
Total comprehensive loss for the period	-	-	-	-	(434,327)	(434,327)
Surplus transferred to unappropriated profit on account of incremental depreciation charged during the period	-	-	-	(691)	691	-
Balance as at June 30, 2018					(379,209)	4,068,591
Total comprehensive loss for the period						(1,020,009)
Surplus transferred to unappropriated profit on account of - incremental depreciation charged during the period						-
- disposal of land classified as held for sale						-
Balance as at 31 December 2018	1,956,000	1,952,870	511,941	21,723	(1,393,952)	3,048,582

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

**LAHORE** February 26, 2019 **Syed Shahid Ali** Chief Executive Officer Amir Zia

Amir Zia
Group Chief financial officer

### 1. LEGAL STATUS AND NATURE OF BUSINESS

First Treet Manufacturing Modaraba ("the Modaraba") is a multipurpose, perpetual and multi dimensional Modaraba formed on 27 July 2005 under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 and rules framed there-under and is managed by Treet Holdings Limited (a wholly owned subsidiary of Treet Corporation Limited, a parent company of the Modaraba), incorporated in Pakistan under the (repealed) Companies Ordinance, 1984 and registered with the Registrar of Modaraba Companies. The registered office of the Modaraba is situated at 72 - B, Kot Lakhpat, Industrial Area, Lahore. The Modaraba is listed on Pakistan Stock Exchange Limited (Formerly Lahore Stock Exchange (Guarantee) Limited). The Modaraba is engaged in the manufacture and sale of corrugated boxes, soaps and batteries.

### 2. BASIS OF PREPARATION

This condensed interim financial information is un-audited and has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and the requirements of the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980, Modaraba Companies and Modaraba Rules, 1981 and Prudential Regulations for Modarabas issued by the Securities and Exchange Commission of Pakistan (the Modaraba Regulations). In cases where the requirements differ, the provisions of or directives issued under the Ordinance or Regulations shall prevail. The disclosures in the condensed interim financial information do not include all the information reported in audited annual financial statements and should therefore be read in conjunction with the financial statements for the year ended June 30, 2018.

### 3 SIGNIFICANT ACCOUNTING POLICIES

3.1 The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial statements are same as those applied in the preparation of the annual audited financial statements for the year ended 30 June 2018 except for the adoption of new standards effective as of 01 July 2018 as stated below:

### 3.2 Change in significant accounting policies

### 3.2.1 IFRS 15 'Revenue from Contracts with Customers

The Modaraba has adopted IFRS 15 'Revenue from Contracts with Customers' from 01 July 2018 which is effective from the annual periods beginning on or after 01 July 2018. There are other new standards which are effective from 01 July 2018 but they do not have a material effect on the Company's condensed interim financial statements. The detail of new significant accounting policy adopted and the nature and effect of the changes from previous accounting policy are set out below:

The Modaraba is engaged in the sale of corrugated boxes, soaps and batteries. The contracts with customers for the sale of goods generally includes single performance obligation. Management has concluded that revenue from sale of goods be recognized at the point in time when control of the asset is transferred to the customer, which is when the goods are delivered to the customer. However, the adoption of IFRS 15 which has replaced IAS 18 Revenue, IAS 11 Construction Contracts and related interpretations at 01 July 2018, did not have a material impact on the amounts of revenue recognized in these condensed interim financial statements.

### 3.2.2 IFRS 9 Financial Instruments

IFRS 9 replaced the provisions of IAS 39 'Financial Instruments: Recognition and Measurement' that relates to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting and was effective for annual periods beginning on or after 01 July 2018. The Securities and Exchange Commission of Pakistan (SECP), vide its S.R.O. 229(I)/2019 dated 14 February 2019 has deferred the applicability of IFRS 9 (Financial Instruments) for reporting period ended on 31 December 2018. IFRS 9 will now be applicable for reporting periods / year ending on or after 30 June 2019.

**3.2.3** Other than those disclosed above, there were certain other new amendments to the approved accounting standards which became effective during the period but are considered not to be relevant or have any significant effect on the Modaraba's operations and are, therefore, not disclosed.

The following amendments and interpretations of approved accounting standards will be effective for accounting periods as detailed below:

	Standard or Interpretation	Effective date (accounting periods beginning on or after)
-	IFRIC 23 - Uncertainty over Income Tax Treatments	January 01, 2019
-	Amendment to IFRS 9 - Financial Instrument	January 01, 2019
-	IFRS 16 - Leases	January 01, 2019
-	Amendment to IAS 28 - Investments in associates and joint ventures - Long Term Interests in Associates and Joint Ventures	January 01, 2019
-	Amendment to IAS 19 - Employee benefits - Plan Amendment, Curtailment or Settlement	January 01, 2019
-	Amendment to IFRS 3 - Business Combinations – Definition of a Business	January 01, 2019
-	Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors	January 01, 2019
-	Annual Improvements to IFRS Standards 2015–2017 Cycle	January 01, 2019

### **ESTIMATES** 4.

The preparation of the condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing the condensed interim financial information, the significant judgments made by the management in applying accounting policies and the key sources of estimates are the same as those applied to the annual financial statements for the year ended June 30, 2018.

			Un-audited 31 December	Audited 30 June
			2018	2018
		Note	Rupees	in '000'
5.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	5.1	7,090,327	7,299,210
	Capital work-in-progress	5.2	1,219,448	1,137,394
			8,309,775	8,436,604
5.1	Operating fixed assets			
	Opening balance - net book value		7,299,210	710,613
	Additions during the period / year		1,797	-
	Transfer from capital work in progress		-	6,723,506
	Depreciation charged during the period / year	5.1.2	(210,680)	(134,909)
	Closing balance - net book value		7,090,327	7,299,210

5.1.1 The operating fixed assets include a freehold land measuring 40 acres having value of Rs. 265.524 million (June 30, 2018: Rs. 265.524 million) situated at Sahianwala Faisalabad, purchased from Faisalabad Industrial Estate Development and Management Company in the year 2015 for the Battery project. This land is in possession and use of Modaraba since acquisition. However, legal title of the land will be transferred in its name after full payment is made. The payable amount on this account is Rs. 28.213 million until the terminal date, payable in 2 (June 30, 2018: 4) equal quarterly installments.

5.1.2 The depreciation charge for the period / year has been allocated as under:

			Un-audited	Audited
			31 December	30 June
			2018	2018
		Note	Rupees ii	n '000'
	Cost of Sales			
	Packaging solutions - corrugated boxes	12.1	9,631	18,937
	Soaps	12.2	1,401	2,773
	Batteries			
	Cost of goods sold	12.3	196,490	107,148
	Capital work in progress		-	2,487
	Administration and general expenses		3,132	3,540
	Selling and distribution cost		26	24
			210,680	134,909
5.2	Capital work in progress			
	The breakup of this head of account is as under:			
	Civil works		47,619	47,619
	Plant and machinery		1,071,592	989,538
	Advances for capital expenditure		100,237	100,237
			1,219,448	1,137,394
6	LONG TERM LOANS AND ADVANCES - SECURED		1,044	2,224

These represent outstanding advances receivable from Khatoon Industries Limited (KIL) and are secured against rentals payable to the said party for the use of soap manufacturing facility in equal monthly installments. Refer to note - 11.3.

7	STOCK IN TRADE		
	Raw material and chemicals		
	Corrugation and Soap segment 7.1	293,571	245,907
	Battery segment	1,263,613	508,899
	Packing material	30,865	24,721
	Work-in-process	208,400	254,015
	Finished goods	233,724	225,241
		2,030,173	1,258,783

- **7.1** Raw material and chemicals include stock in transit amounting to Rs. 79.178 million (June 30, 2018: Rs. 256.19 million).
- 7.2 The stock in trade of corrugation, soap and battery segment has been written down to net realizable value by Rs. Nil (June 30, 2018: Rs. 1.207 million), Rs. Nil (June 30, 2018: Rs. 0.806 million) and Rs. 12.541 million (June 30, 2018: Rs. 165.854 million) respectively, which is duly recognized in the cost of sales shown under "cost of sales" in accordance with the requirements of IAS 2.

			Un-audited	Audited
			31 December	30 June
			2018	2018
		Note	Rupees i	n '000'
8	SHORT TERM BORROWINGS - UNSECURED			
	From banking companies - secured and profit bearing			
	Bank Islami Pakistan Limited	8.1	500,000	500,000
	MCB Islamic Bank Limited	8.2	752,000	752,000
	Bank Al-Habib Limited			
	-Istisna	8.3	200,000	200,000
	-Import Murabaha	8.4	149,806	-
	Faysal Bank Limited	8.5	500,000	495,001
	Habib Metropolitan Bank Limited			
	-Istisna	8.6	200,000	-
	-Import Murabaha	8.7	71,839	-
	Allied Bank Limited	8.8	499,996	-
	Soneri Bank Limited	8.9	400,000	-
			3,273,641	1,947,001
	From related parties - unsecured			
	Treet Corporation Limited - holding company	8.10	6,143,140	5,795,525
			9,416,781	7,742,526

- 8.1 This represents Istisna finance facility obtained from Bank Islami for the manufacturing of soap and corrugated boxes out of the sanctioned limit of Rs. 500 million (June 30, 2018: Rs. 500 million). This finance facility carries profit @ 3 months Kibor + 0.5% per annum payable quarterly; and is secured against BIPL's ownership of Istisna goods and 1st Pari Passu charge over all present and future current assets of the Modaraba amounting to Rs. 667 million (including 25% safety margin).
- 8.2 This represents Running Musharakah facility obtained to meet working capital requirements out of the sanctioned limit of Rs. 1,000 million (June 30, 2018: Rs. 1,000 million). This finance facility carries profit @ 3 months Kibor + 0.4% per annum payable quarterly; and is secured against 1st Joint Pari Passu charge with 25% margin over current assets and corporate guarantee of Messrs. Treet Corporation Limited.
- 8.3 This represents Istisna finance facility sub limit of Import Murabaha facility obtained during the year to meet working capital requirements out of the sanctioned limit of Rs. 200 million (30 June 2018: 200 million). This finance facility carries profit @ 3 months Kibor+0.35% per annum payable quarterly; and is secured against ranking charge of Rs. 667 million (inclusive 25% margin) over present and future current assets of the company to be upgraded into Joint Pari Passu charge within 6 months of first disbursement, Lien over shipping documents and Lien over Contract/LC with 10% Margin.
- 8.4 This represents Import Murabaha facility obtained during the year to retire import documents under LC sight out of the sanctioned limit of Rs. 500 million (30 June 2018: 500 million). This finance facility carries profit @ 3 months Kibor + 0.35% per annum payable quarterly; and is secured against ranking charge of Rs. 667 million (inclusive 25% margin) over present and future current assets of the company to be upgraded into Joint Pari Passu charge within 6 months of first disbursement, Lien over shipping documents and Lien over Contract/LC with 10% Margin.
- 8.5 This represents Running Musharakah facility obtained during the year to fund working capital requirements of the Packaging, Battery and Soap business units of the Modaraba out of the sanctioned limit of Rs. 500 million (June 30, 2018: 500 million). This finance facility carries profit @ 3 months Kibor + 0.5% per annum payable quarterly; and is secured against 1st Pari Pass / Joint Pari Passu charge with 25% margin over current & fixed assets of the Modaraba and Cross Corporate Guarantee of M/s. Treet Corporation Limited.

- 8.6 This represents Istisna facility obtained during the year for manufacturing of soaps, corrugated boxes and Batteries out of the sanctioned limit of Rs. 200 million (30 June 2018: Nil). This finance facility carries profit @ 3 months Kibor + 0.35% per annum and is secured against Joint Pari Passu charge of Rs. 667 million over current assets & Plant & machinery of the company after incorporating 25% margin.
- 8.7 This represents Import Murabaha facility obtained during the year for procurement of raw materials, stocks, chemicals, stores, tools & spare parts etc. out of the sanctioned limit of Rs. 300 million (30 June 2018: Nil). This finance facility carries profit @ 6 months Kibor + 0.35% per annum and is secured against Joint Pari Passu charge of Rs. 667 million over current assets & Plant & machiery of the company after incorporating 25% margin.
- 8.8 This represents Running Musharakah facility obtained during the year to participate in the operating activity of Modaraba out of the sanctioned limit of Rs. 500 million (30 June 2018: Nil). This finance facility carries profit @ 3 months Kibor + 0.5% per annum payable quarterly; and is secured against 1st Pari Pass / Joint Pari Passu charge amounting to Rs 667 million over all present and future fixed assets(including Plant & Machinery, excluding Land and Building) and current assets of the Modaraba (with 25% margin).
- 8.9 This represents Istisna facility which is the Sub Limit Of SLC facility obtained during the year for the manufacturing of company's products i.e. Soap, Packaging, Batteries out of the sanctioned limit of Rs. 400 million (30 June 2018: Nil). This finance facility carries profit @ 6 months Kibor + 0.75% per annum and is secured against 1st Joint Pari Passu charge amounting to Rs 667 million over all present and future current assets & movable fixed assets (P&M) of the company with 25% margin to be registered with SECP and Corporate guarantee of Treet Corporation Limited.
- 8.10 This represents loan obtained from the above named related party towards the development project cost of the Battery project and working capital requirements of the Modaraba. It is unsecured, carries no profit and payable on demand, particularly when the project will have profitable operations and generate sufficient cash flows.

			Un-audited	Audited
			31 December	30 June
			2018	2018
		Note	Rupees	in '000'
9	TRADE AND OTHER PAYABLES	9.1	177,344	280,081
9.1	These include balances payable to the following related parties: Treet Corporation Limited  CASH AND CASH EQUIVALENTS		18,000	35,000
	Cash and bank balances		156,261	589,898
	Temporary book overdraft - unsecured		(26,705)	(824)
	Cash and cash equivalents at end of the year		129,556	589,074

### 11 Contingencies and commitments

### 11.1 Contingencies

There are no material changes in contingencies from the preceding annual published financial statements of the Modaraba for the year ended June 30, 2018 except for the following.

For the tax period July 2015 to June 2016, the Additional Commissioner Inland Revenue (ACIR), Audit Unit-03, Zone-VI, CRTO, Lahore, passed order under section 72B of the Sales Tax Act, 1990 creating a sales tax demand of Rs. 7.114 million along with default surcharge of Rs. 2.678 million and penalty of Rs. 0.461 million mainly on the issue of inadmissibility of input sales tax. The Modaraba filed appeals against the order passed by ACIR before Commissioner Inland Revenue (CIR) Appeals, Zone-II, Lahore which is pending adjudication. The management and tax advisor of Modaraba are of the view that the aforesaid sales tax demand will be deleted by appellate authorities based a decision in favour of Registered Person (RP) on this issue by the Lahore High Court, Lahore.

### 11.2 Commitments

Capital commitments in respect of letters of credit as at December 31, 2018 in the sum of Rs. 21.951 million (June 30, 2018: Rs. 34.257 million) and other than capital commitments in the sum of Rs. 169.804 million (June 30, 2018 Rs. 433.582 million) were outstanding at the terminal date.

### 11.3 Operating leases

The Modaraba has acquired plant and machinery for its soaps manufacturing facility from Khatoon Industries Limited on operating lease for a maximum period of 10 years ending on June 30, 2020, with an option to renew after that date. The future lease payments under the lease agreements are as under:

	Un-audited	Audited
	31 December	30 June
	2018	2018
	Rupees	in '000'
Not later than one year	12,340	12,340
Later than one year but not later than five years	24,680	12,340
	37,020	24,680

			Un-ai	udited	Un-a	udited
			For the half	f year ended	For the qua	arter ended
			31 December	31 December	31 December	31 December
			2018	2017	2018	2017
		Note	Rupees	in '000'	Rupees	s in '000'
12	COST OF GOODS SOLD					
	Packaging Solutions - Corrugated boxes	12.1	853,121	778,212	450,548	379,644
	Soap	12.2	436,544	309,195	240,974	135,374
	Batteries	12.3	1,179,570	-	610,959	-
			2,469,235	1,087,407	1,302,481	515,018
12.1	Cost of goods sold - Packaging Solution	5				
	Raw material consumed					
	Opening stock		220,011	159,397	301,672	245,285
	Add : Purchases		696,853	572,890	297,217	209,146
			916,864	732,287	598,889	454,431
	Less : Closing stock		(255,105)	(184,883)	(255,105)	(184,883)
			661,759	547,404	343,784	269,548
	Stores and spares consumed		28,373	30,609	14,740	15,665
	Salaries, wages and other benefits		95,767	107,890	61,427	54,603
	Fuel and power		27,976	29,847	13,590	15,988
	Depreciation	5.1.2	9,631	9,463	4,815	4,767

			udited f year ended		udited arter ended
		31 December 2018	31 December 2017	31 December 2018	31 December 2017
	Note	Rupees	in '000'	Rupees	s in '000'
	Rented premises - Treet Corporation Limited	6.000	9.000	6.000	9.000
	Other expenses	26,000	10,910	11,901	8,992
		855,506	745,123	456,257	378,563
	Work-in-process				
	Add: Opening stock	10,723	35,353	11,198	8,731
	Less: Closing stock	(8,279)	(10,783)	(8,279)	(10,783)
		2,444	24,570	2,919	(2,052)
		857,950	769,693	459,176	376,511
	Finished goods				
	Add: Opening stock	34,444	32,711	30,645	27,325
	Less: Closing stock	(39,273)	(24,192)	(39,273)	(24,192)
	<u> </u>	(4,829)	8,519	(8,628)	3,133
-		853,121	778,212	450,548	379,644
12.2	Cost of goods sold - Soaps				
	Raw material consumed				
		45.665	58.229	56.240	59,137
	Opening stock Add : Purchases	45,665 380,451		197,821	126,532
	Auu : Pulcilases	426,116	294,403 352,632	254061	185,669
	Loss Closing stock	(60,597)	(65,462)	(60,597)	(65,462)
	Less : Closing stock	365,519	287,170	193,464	120,207
		305,519	207,170	193,464	120,207
	Stores and spares consumed	1,408	2,137	770	1,303
	Salaries, wages and other benefits	18,430	25,212	12,358	11,095
	Fuel and power	7,548	2,580	3,893	1,679
	Plant rental	6,738	5,609	3,331	3,085
	Depreciation 5.1.2	1,401	1,504	700	752
	Rented premises - Treet Corpora-				
	tion Limited	6,000	9,000	6,000	9,000
	Other expenses	4,286	5,215	2,483	3,354
	Made in present	411,330	338,427	222,999	150,475
	Work-in-process	F/3	1/30		1,000
	Add: Opening stock	547 (F2)	1,438	- (52)	1,036
	Less: Closing stock	(53)	(647)	(53)	(647)
		494	791	(53)	389
	Finished goods	411,824	339,218	222,946	150,864
	Finished goods	42,980	22.5//	36,288	27.077
	Add: Opening stock Less: Closing stock	42,980 (18,260)	22,544 (52,567)		37,077 (52,567)
	ress: ciosing stock	(18,260)		(18,260) 18.028	(15,490)
			(30,023)		
		436,544	309,195	240,974	135,374

			udited f year ended	Un-Au	udited arter ended
		31 December	31 December	31 December	31 December
		2018	2017	2018	2017
	Note	Rupees	s in '000'	Rupees	in '000'
12.3	Cost of goods sold - Batteries				
12.3	Raw material consumed				
	Opening stock	513,851	_	1,062,843	_
	Add: Purchases	1,324,278		516,867	
	Auu : Fulcilases	1,838,129		1,579,710	
	Less : Closing stock	(1,272,347)		(1,272,347)	
	Less . Closing Stock	565,782		307,363	
	Stores and spares consumed	29,158		13.876	
	Salaries, wages and other benefits	166.050			
	Fuel and power	141,103	_	87,885 79,898	_
	·	141,103	-	79,898 72,097	=
	Depreciation 5.1.2 Rented premises - Treet Corporation Limited	6,000	=	6.000	=
		60,684	=	6,000 29,537	=
	Other expenses				
	Mark in process	1,165,267	-	596,656	=
	Work-in-process Add: Opening stock	242,745	-	242,745	
	, 9		-		-
	Less: Closing stock	(200,068)		(200,068)	
		42,677		42,677	
	Finished goods	1,207,944	-	639,333	-
	Finished goods Add: Opening stock	147,817	-	147,817	
	, 0		-		-
	Less: Closing stock	(176,191)		(176,191)	
		(28,374)	<u> </u>	(28,374)	_
		1,179,570		610,959	
13	Finance cost		_		
נו	Istisna finance charges	26,318	24,008	13,488	20,790
	Musharaka finance charges	26,318 77,915	24,008	13,488 39,932	20,790
	Murabaha finance charges	77,915 3,420	_	39,932 1,753	_
	Exchange loss	3,420 18,029	- 115	18.029	(9)
	Bank charges	18,029	406	18,029 764	122
	Dalik Cilaiges				
		127,068	24,529	73,966	20,903

# Business segments 14

The Modaraba was engaged into three main business segments, these are as follows.

(i) Manufacture and sale of corrugated boxes

(iii) Manufacture and sale of soaps (iii) Manufacture and sale of batteries

				Business	Business Segments			
	Corrugat	Corrugated Boxes	Soz	Soaps	Bat	Batteries	Total	al
	December 31, 2018	December 31, 2017	December 31, 2018	December Dece 31, 2017 31, 2000' Rupees in '000'	December 31, 2018 in '000'	"December 31, 2017	December 31, 2018	December 31, 2017
				-				
Sales: Inter-segment	10,497	7,405	ī	1	ı	1	10,497	7,405
Others	1,019,059	988,555	896'609	486,795	769,962	ı	2,398,989	1,475,350
Sale of waste paper	50,460	38,326	1	I	1	I	50,460	38,326
	1,080,016	1,034,286	896'609	486,795	769,962	1	2,459,946	1,521,081
Less: Sales tax	(144,695)	(145,410)	(120,303)	(85,961)	(128,131)		(393,129)	(231,371)
Trade discount	(1,019)	(9)	(303)	ı	(43,559)	ı	(44,881)	(9)
Elimination of inter segment sales	(10,497)	(7,405)	1	I	1	I	(10,497)	(7,405)
	923,805	881,465	798'365	400,834	598,272	ı	2,011,439	1,282,299
Net sales						ı		
Cost of sales: Inter-segment	,	1	10,497	7,405	1	1	10,497	7,405
Others	853,121	778,212	436,544	309,195	1,179,570	ı	2,469,235	1,087,407
Elimination of inter segment purchases	1	1	(10,497)	(204,7)	1	ı	(10,497)	(2,405)
	853,121	778,212	436,544	309,195	1,179,570	ı	2,469,235	1,087,407
Gross (loss)/ profit	70,684	103,253	52,818	91,639	(581,298)	ı	(962'254)	194,892
Operating expenses								
Administrative and general	(12,095)	(10,670)	(4,807)	(820)	(254,297)	I	(271,199)	(11,520)
Distribution	(62,387)	(73,051)	(7,861)	(13,533)	(154,741)	ı	(224,989)	(86,584)
	(74,482)	(83,721)	(12,668)	(14,383)	(409,038)	1	(496,188)	(98,104)
Operating (loss) / profit	(3,798)	19,532	40,150	77,256	(986'336)	I	(953,984)	96,788
i								
Finance cost							(127,068)	(24,529)
Other income							61,043	4,948
Net (loss) / profit for the period							(1,020,009)	77,207

	Corrugated Boxes	sd Boxes	Soaps	bs	Batteries	iries	Unallocated	cated	Total	al
	Un-Audited	Audited	Un-Audited	Audited	Un-Audited Audited	Audited	Un-Audited Audited	Audited	Un-Audited	Audited
	December 31,	June 30,	December 31,	June 30,	December 31,	June 30,	December 31,	June 30,	December 31,	June 30,
	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018
					Rupees in '000'	in '000'				
Segment assets	2,428,075	2,464,654	219,479	187,354	10,122,388	9,332,033	•	235,324	12,769,942	12,219,365
Segment liabilities	3,418,602	1,559,812	35,980	455,324	6,266,778	6,135,638	•	1	9,721,360	8,150,774
Donraciation on										
property, plant and										
equipment	10,566	20,750	1,401	2,773	198,713	111,386	•	1	210,680	134,909

There is no material change in basis of segmentation of net assets from the amounts disclosed in the last annual financial statements.

14.1

### 15 Transactions with related parties

The related parties comprise subsidiaries, associated undertakings, other related group companies, directors of the Modaraba and key management personnel. The Modaraba in the normal course of business carries out transactions with various related parties. Significant transactions carried out with related parties during the period are as follows:

			For the half	year ended
Name of parties Nature of relationship		Nature and description of related party transaction	December 31, 2018	December 31, 2017
			Rupees	in '000'
Treet Corporation Limited	Holding company	Sale of corrugated boxes	12,448	11,308
		Expenses for operational activities of battery project	240,242	-
		Rental of facilities	18,000	18,000
		Dividend paid	-	105,162
Freet HR Management (Private) Limited	Associated undertaking	Services obtained	5,625	5,625
Packages Limited	Associated undertaking	Purchase of goods	57,615	42,128
GI Insurance Limited	Associated undertaking	Services obtained	10,889	1,188
Renacon Pharma Limited	Associated undertaking	Sale of corrugated boxes	7,054	5,041
Freet Holdings Limited	Associated undertaking	Purchase of goods	1,804	_
		Dividend paid	-	11,772
Ghulab Devi Chest Hospital	Associated undertaking	Donation given to the charitable institution	83	-
Loads Limited	Associated undertaking	Expenses paid on the behalf of the associate; included in advances, prepayments and other recievables	3,930	-

### 16 Date of authorization for issue

This un-audited condensed interim financial information was authorized for issue by the Board of Directors of the Management Company on February 26, 2019 .

### 17 General

- 17.1 Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.
- 17.2 Corresponding figures have been rearranged / regrouped where necessary to facilitate comparison and better understanding. However, no major reclassification has been made in this condensed interim financial information.
- 17.3 All figures, except for June 30, 2018 figures, appearing in this condensed interim financial information are unaudited.

**LAHORE** February 26, 2019 Syed Shahid Ali Chief Executive Officer Amir Zia Group Chief financial officer





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